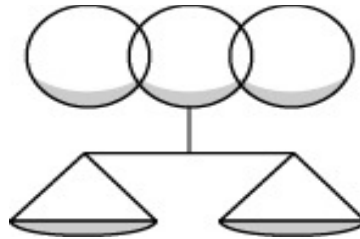


GRUTER INSTITUTE

FOR
LAW AND BEHAVIORAL RESEARCH



Human Behavior & Leadership: an Interdisciplinary Symposium

October 18-19, 2018

Co-organized by:

Gruter Institute for Law & Behavioral Research

**Regulatory Studies Center
and**

**Trachtenberg School of Public Policy and Public Administration
The George Washington University**

**Center for Innovation
Kogod School of Business
American University**

With Support From:

ANN & GORDON GETTY

Location: The George Washington University

**Milken Institute School of Public Health
950 New Hampshire Ave, NW
Washington, DC**

What insights can behavioral science give us about leaders in politics, business, or innovation and the reactions and interplay with those they lead? Recent headlines from all sectors of society, from government to business and academia - bring the role of leadership into the spotlight. What leadership styles, personalities and behaviors (e.g. "High Mach"/Narcissistic/ASPD/negative leadership styles versus "Authentic"/Other-Regarding/positive leadership styles) are successful and on which metrics?

How should institutions, including the law, respond? What insights can we gain about governance, reward mechanisms and organizational design and culture?

This conference will bring together leaders in thought and action across many disciplines in a structure of intellectual and interpersonal exchange aimed at breaking down barriers and fostering investigation of the dynamics of leadership and human behavior, aiming at both academic and practical applications. Our goal is to objectively explore the latest findings in psychiatry, evolutionary biology and psychology, game theory, anthropology, economics, and law to shed new light on the subject of human behavior and leadership.

THURSDAY 10/18

7:45-8:30 Breakfast at Conference Center

8:30-9:00 Welcome (Cheney, Dudley, Goodenough, Terjesen)

9:00-10:30 Effective Leadership Traits

CHAIR: Monika Cheney: What Do We Mean When We Talk About Leadership?
Bartlett Russell – What Does Effective Leadership Look Like
Kathryn Newcomer – Successful Public-Sector leadership

10:30-10:45 Break

10:45-12:00 Toxic Leadership: a Psychological Perspective

CHAIR: Oliver Goodenough
Jean Kim - Toxic Leadership, Narcissism, ASPD, Psychopathy; a Psychological Perspective
Ryan Murphy – The Prevalence of Psychopathy in Leaders in Politics and Business

12:00-1:00 Lunch

1:00-2:00 Insights from Evolutionary Biology and Behavioral Science

CHAIR: Brian Mannix
Isabel Behncke - Negative Personality Types & Leadership – An Evolutionary Perspective
Stacey Doan Insights from Behavioral Science on Gender Differences in Physiological and Behavioral Responses to Performative Stress

2:00-3:45 **Leadership in Business and Entrepreneurship**

CHAIR: Susan Dudley: Is entrepreneurship a place for more diversity in leadership style?
Andrew Torrance – Leadership and Science/Technology Innovation
Siri Terjesen – Double Edged Sword of Entrepreneurial Traits
Peter Jaworski – The Crimson Letter: Ethics, stigma, and leadership in the Canadian paid plasma debate
Rajshree Agarwal – Jewels in the Crown: Founder Motivations and Entrepreneurial Team Formation

3:45-4:15 **Break**

4:15-5:15 **How Do We Fix a Leadership Mistake?**

CHAIR: Susan Dudley
Orly Lobel - The Role of Law in Leadership
Oliver Goodenough – Governance & Procedures for Review and Removal

6:00 **Conference Dinner at the Four Seasons**

FRIDAY 10/19

7:45-8:30 **Breakfast at Conference Center**

8:30-10:00 **Framing a Government of Men, Not Angels**

CHAIR: Siri Terjesen: What Structures are in Place to Protect Against Dictatorship, Incompetence & to Ensure Legitimacy?
Tom Merrill – Impeachment as Seen From the Founding
Jeffrey Rosen – Analysis of U.S. Presidential Leadership
Kevin McCabe – Trust in Government

10:00-10:30 **Break**

10:30-12:00 **What's Next?**

CHAIR: Bridget Dooling
Discussion: Tools for Remediating Poor Leadership Styles and Proactively Selecting for Positive Leadership Styles and Organizational Design

CONFERENCE PARTICIPANTS

Rajshree Agarwal – Chair and Professor in Entrepreneurship at the University of Maryland and Director of the Ed Snider Center for Enterprise and Markets

Isabel Behncke – Cognitive and Evolutionary Anthropology, Oxford University

Monika Gruter Cheney - Executive Director, Gruter Institute for Law and Behavioral Research

Stacey Doan – Professor of Psychology, Claremont McKenna College: Director of Berger Institute for Work, Family and Children

Bridget Dooling – Research Professor, The George Washington University Regulatory Studies Center

Susan Dudley – Director, The George Washington University Regulatory Studies Center

Gordon Getty – Economics and Business, San Francisco

Oliver Goodenough – Director of Research, Gruter Institute; Of Counsel, Gravel & Shea

Peter Jaworski – Professor, Georgetown University McDonough School of Business

Jean Kim, M.D. – Psychiatrist, Clinical Assistant Professor of Psychiatry at The George Washington University

Orly Lobel - Professor of Law University of San Diego School of Law

Brian Mannix – Research Professor, The George Washington University Regulatory Studies Center

Kevin McCabe – Professor, Center for the Study of Neuroeconomics, George Mason University

Tom Merrill – Professor, American University School of Public Affairs

Ryan H. Murphy – Professor, Southern Methodist University O’Neil Center for Global Markets and Freedom

Kathy Newcomer - Director, Trachtenberg School of Public Policy and Public Administration and Professor of Public Policy and Public Administration

Jeffrey Rosen – The George Washington University Law School; President & CEO of the National Constitution Center

Bartlett Russell, Ph.D. – Program Manager, Human Systems & Autonomy, Advanced Technology Laboratories, Lockheed Martin Corporation

Siri Terjesen - Dean's Faculty Fellow in Entrepreneurship and Director, American University Center for Innovation Department of Management

Andrew Torrance – Professor, University of Kansas School of Law; Research Associate, Biodiversity Institute; Visiting Scholar in Behavioral and Policy Sciences, MIT Sloan School of Management